

NEAR EAST UNIVERSITY FACULTY OF ECONOMICS AND ADMINISTRATIVE SCIENCES GRADUATE STUDIES

BANKING SECTOR IN TURKISH REPUBLIC OF NORTH CYPRUS

AND

COMMERCIAL BANKS

BY
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CHAPTER I - INTRODUCTION

The aim of this thesis is to explore the effects of Commercial Banks in the light of the banking sector in T.R.N.C. and furthermore to see the impact of economic fluctuations on these banks. In the light of these Kıbrıs Altınbaş Bank Ltd.was chosen as an example and will be attempted analyse many aspects of the position in its level of the Commercial Banking Sector.

PART I - Money and Banking

1.1. Concept of Money

Human beings require many things to live and in order to satisfy those needs people had to give and takes from each other. First they started to exchange goods and services; we called this Barter (It is the direct exchange of goods and services for other goods and services). Of course, this Barter System or we can say Pure Barter Economy (Individual who wishes to obtain goods and services must research for second individual who is willing to provide those goods and services in exchange) brings some shortcomings with it. For example, the absence of a method of storing generalised purchasing power which allows individuals to store only specific goods, that may decrease in the value due to physical deterioration or a change in taste. Absence of a common unit of measure and value leads to the absence of a standardised way to state the price of commodities. Also absence of a designated unit used in writing contracts requiring future payments so much that in barter economies, it is impossible to write contracts for the future payments in a unit that is readily exceptable to both parties. As a fact, some of the states in the USA has still demand the former mentioned, but later on people have started to use commodity monies which were early commodity monies, such as wool corn, sheep. But then, more advanced societies started to use gold, silver and durable metals. Coradually trading, buying and selling started to be made by gold and silver. Inevitably the following problem arose such that the question of where to store these metals against the danger of theft. Then Goldsmiths came to their life. They were the people who received and stored the monetary gold and silver for wary owners and owners were given "Goldsmith Notes" which were signed by the goldsmith that could be exchanges for gold coins at the goldsmith's place of business. These were the first and vital steps in the evolution of the use of money, together with paper being used as a medium of exchange instead of metal coins.

Actually, the most important step in the evolution of banking was the development of bank notes, which is a piece of paper. After the lapse of years the quality of money become clearer in the sense that it was started as money should have portability, durability, divisibility, recognisability and standardisability. Money defined as the most liquid asset in which people choose to hold as part of their wealth. We can easily convert money into other asset forms and it has the same nominal value. Therefore, we can set up the four basic functions of the money as;

-Money as a Medium of Exchange: It aids you to sell your product also the use of money results in buying new goods and services. Briefly, it makes life easier by purchasing it rather than producing it.

-Money as a Store of Value: The ability of an item to hold value over time, because

holding money as a store of value may cause the holder to incur a cost.

-Money as a Unit of Account: A unit of account means taking the monetary unit to measure the value of an asset.

-Money as a Standard of Deferred Payment: It involves the use of money as a medium of exchange and as a unit of account. A property of an asset that makes it desirable for use as a means of settling dept's maturing in the future.

Today, we can find different official definitions of money which ranges from narrow to broader measures include less liquid assets.

M1, Transactions Approach: It includes coins, currency, demand deposits and checkable accounts. They are the most liquid assets.

M2, Liquidity Approach: It includes M1 and saving accounts, small time deposits, money market deposit accounts which they are REPO's and deposits in other currencies. They are slightly less liquid assets.

M3. It includes M2 and large time deposits and term Repurchase Agreement at commercial bank.

L. A Measure of Liquidity: It has a broad definition for it. In consist of M3 plus saving bonds, treasury bills and commercial papers. All of these measures of money definitions showed in the *Table 1*

12.Concept of Banks

After the use of paper was claimed as a medium of exchange, goldsmiths sarted to recognise that the gold, which they have in reserve, does not make profit for mem and daily withdrawals were nearly equal to the daily deposits. Following this, made the next step in the development of banking by giving credits to the positors. They loaned out 10 or 15% of the deposits to the creditors and took daily merest from them. So the Fractional Reserve Banking System was born. "This is a system in which depository institution hold reserves equal to less than 100% of total deposits." M&B

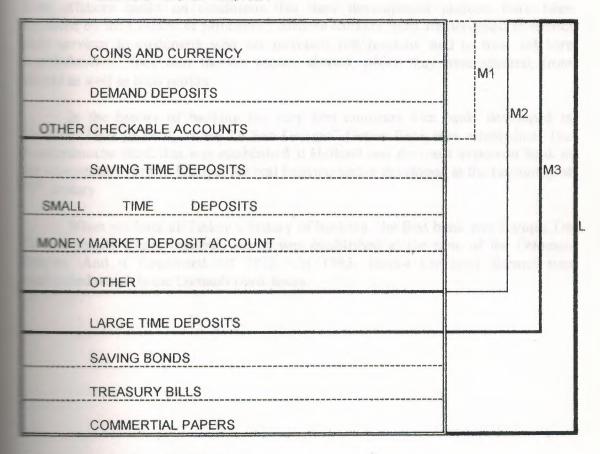
According to today's economic conditions, people save their money because their income levels and high interest rates. Banks analysis all of these alternatives and determine the interest rates because as we point out that banks are profit seeking beiness enterprises and their sources of funds are lending money and, purchasing and biding interest-bearing securities. By these sources they pay their bills, workers and excess money remains as profit.

The types of banks operating in the sector are; the commercial banks, Central sank, offshore banks, saving banks and so on.

The commercial banks are the depository institutions that are relatively extricted in its ability to make commercial banks and that is legally permitted to checking accounts. They are the most important financial institutions and their sources of funds have been demand deposits.

TABLE 1

MEASURES OF MONEY



Source: Results From The Study

Central Banks act as a banker to the commercial banks and also act as a banker to the government hence taking responsibility to control of the money supply. The control of the money supply made by printing money (have the right of seigniorage) in order to control the monetary base; by reserve requirements that increase the minimum reserve ratios to decrease the liquid money in the market; by the discount which they use when commercial banks want to borrow money from Central Banks; and by the open market operations with buying/selling financial assets. So we say that, Central Banks are the lender of the last resort, overtime ready to stop the financial crises by lending money and never goes to bankruptcy.

The offshore banking services shall perform all banking operations granted in banking law entirely in an outward-oriented manner and allows citizens to borrow offshore banks on conditions that their development projects have been been by the Council of Ministers. Offshore banking units are obligated to restrict services to customers who are nationals not resident, and to their offshore blishments. They may transfer money abroad, which they have secured, from as well as their profits.

In the history of banking the very first company like bank, developed in Then in 1401, "Casa Di San Giorgio" Genoa Bank was established. The Bank that was established at Holland was the most important bank in Europe, the real banking sector developed at the beginning of century.

When we look at Turkey's history of banking, the first bank was Banque De continople (Bank İstanbul) which was established at the time of the Ottoman And it functioned till 1852. On 1863, Bank-ı Osmani-i Şahane was beed which is the Osmanlı Bank today.

PART II - Rules of Establishment of Banks in T.R.N.C. and Central Bank

21. By The Government

2.1.a) Establishment

In order to establish a bank in TRNC or open a branch of foreign bank, first of where of the bank should take the permission from Council of Minister. The bank applies the Ministry of Finance and sends to the Central Bank then to Councillor of Trade and Industry, in order to take the advice.

After getting the permission from Council of Minister, bank applies for the of banking and they should put the bill that they deposit of \$40,000. -(Forty American Dollars) in Central Bank. After applying for banking licence, at mo-month could take to get the licence. Banks should have \$500,000. -(Five Thousand American Dollars) in their capital at balance sheets, otherwise should collect the amount till the end of April.

b) Divisions

The board of directors should be at least five people. The foreign bank which open a branch in TRNC should have one qualified person who he is citizen.

The general manager of the bank and assistant of the general managers should easily graduated from the law, economy, business administration or money and general managers should have at least five years experience sector and assistant of general managers should have at least three years. But if they are Lycee graduated, they should have at least ten years

c) Deposits

Banks should have deposit in Central Bank about 10% of the profit per annum bable loss. Every person who deposits in the bank can take this money they want. Besides depositors can take a statement at least once a year.

Credit and Other Deposits

Banks could not give credits to a person more then 25% of the main capital. If the credit to a person more then 10% of the main capital, it called big credits.

The credits given to the workers from bank could not be more than the sum of the salary.

e) Balance Sheets

Banks should calculate their balance sheets or income statements in order to make of Central Bank by yearly. And they should send it to the Central Bank with months in the recent year.

f) Controlling

Controlling made by the Central Bank. And Central Bank can take all the station of the data from the bank. If they find any irregularity at the documents, take it to the Ministry and can cancel the authorised signatures that depends documents. After that, these people whose cancelled the authorised signatures, work any bank with a right to sign a document without the permission of Bank. If Central Bank recognise that the interested bank's financial position be worse, they would give a time to that bank, in order to increase their and credits. Besides for this, to close some of the branches, stop to hire new limiting the given credits or controlling the credits that not paid yet...

The board of directors of the bank should notify every step of the bank to the Bank. If there would be no profitability within the given time, then Ministry actions of the bank

The Ministry can give the permission to open a branch or representation to bank. The Ministry can give the permission to the foreigner bank to open a and not accept the deposits or not start to give banking services.

Bank

cording to the governmental economic and development plans, act as a government, protect the reserves of the banks deposits, to give the caring-house in order to circulate the money, protect the gold and calculate the profit and loss, to act as a clearing agent for payments.

we will discuss it in Part III.

Central Bank established for controlling the banking sector and, to arrange the elopment plans with the money and loan plans. The regulations of the Central are to arrange the money and loan amounts in the money market, to act as an to the government for finance and economic actions. Central Bank to be a seminent banks and also if any bank wants from Central Bank to represent them, and act as that bank and be a finance agent for them.

Central Bank is at the capital city Lefkoşa. It has in its management, the board meeters, the manager, the assistant of the manager and the central branch material authorities.

- Besides for this one person can attempt to the meetings-who he is coming the Ministry of finance- and share his advises in the conversations. Board of could analyse the balance sheets and income statements. They can decide the loans.
- manager changes in every five years by the Prime Minister if necessary. The should have at least ten years experience in banking sector and be university. The manager of the Central Bank can manage the administrative actions, a representative of the bank in or out of the country. Manager should be and control on the validity of the decisions of the board of directors, should the budget of the bank, the balance sheet and the income statement. Manager appoint the assistant of the manager to his place if he would not be in his and finally he would like to be a bridge between bank and the government.
- assistant of the manager appointed by the Prime Minister with the acceptance of ministers within five years.
- and every member should be university graduates and have experience. The all members of the board of directors decided by the council of ministers.

According to the development plans and yearly programs, Central Bank prints in order to satisfy the need of liquidity with helping the economic Also they arrange the loans that going to be give.

Bank of the TRNC for the purpose of facilitating implementation of interest rate application as regards credits falling into subject matter of sectors earmarked for encouragement. Interest Differential Fund issued the sources of the fund are:

- for this purpose in the State Budget
- amounts set aside in the bank Budget I live of interest on Treasury funds the Bank.
- maximum rate of the interest charge on all kinds of cash credits given by coperative bank and other establishments set up under the laws of the interest differential at the rate of three points and in the case of foreign credits at the rate of ½ point collected and lodged into the Interest Fund opened with the Bank.

Penal interest at the rate of 8% per month and in the case of foreign currency at the rate of 1% per month where interest refunds are not lodged on time or in and

Contributions by the State of the Republic of Turkey."BUL

Central Bank can decide and implement the general disponibility and every has to have a block account to equalise the amount of disponibility. Besides should notify the charges of the capital and loans to Central Bank by fill the of monthly situations.

Central Bank can decide and implement the interest rates of the deposits or and the times of them. Central Bank is the banker of the government. That's they can make the transfers of money without taking fee.

Every bank in TRNC should give their balance sheets, income statements and to the controllers of the Central Bank every end of the year. Central Bank can every information about loans, credits, deposits from the bank and can control the and take preventive decisions. Banks should prepare all the requirements Bank wanted.

The Risk Centre was established for the banks, which states in TRNC and content in order to collect the risk positions. Every bank should give the station about their risk positions and all the sources of the risk centre are But only Central Bank can give the information about the depositors or positions.

If any bank committed a voucher five years before the ending time, then Bank can accept the discounting operations or can give the advances, but it have two authorised signatures on it.

Central Bank would give the short-run loans to the companies in order to raw materials, goods and needs of tourism. But they could not give the loans estments. Also they can control the borrowers whenever they want.

Central Bank can import and export the gold and coins; they can give and take equivalently gold or exchange. But they could not give loan corresponding, whatever the position it is. They could not to be stand as

Controlling the Central Bank made by the Exchequer and Audit Department of members and after preparing the report it sends to the Central Bank, Ministry of and National Assembly.

Pease See Table 2 and Table 3

May 1997 Bulletin, Central Bank of TRNC

CENTRAL BANK OF TURKISH REPUBLIC OF NORTHERN CYPRUS BALANCE SHEET AS AT 31 DECEMBER 1996

					(Million TL)
Liabilities	1996 December	1995 December	Assets	1996 Demeber	1995 December
	11	1		L	1
Deposits	8.362.375,00	3.755.990,6	3.755.990,olcurrent Assets	4.995.995,1	2.4/5.432,9
Additional Cash Reserve			Treasury Current Account	991.972,7	1.693,3
Against Deposits	9.951.739,40	4.376.072,1 Loans	Loans	144694 49	6.438.792,7
Special Funds	1.038.120,30	437.291,5	437.291,5 Buildings and Equipment	2.878,3	1.591,1
Other Liabilities	10.148.591,50	4.188.046,5	4.188.046,5 Other Assets	9.695.484,8	4.014.607,4
Capital & Reserves	654.953,70	174.716,7			
C India a control of the	30 188 770 00	12 032 117 40		20 455 770 00 42 020 447 40	12 020 117 40
	30.133.113,30	12.332.111,40		30.133.113,30	12.332.117,40

Source: May 1997 Bulletin, Central Bank of TRNC

CENTRAL BANK OF THE TURKISH REPUBLIC OF NORTHERN CYPRUS PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 31 DECEMBER 1996

					(MINION IL)
Expenditures	1996 1/1/96-31/12/96	1995	Income	1996 1/1/96-31/12/96	1995 1/1/95-31/12/95
~					
Personal Emoluments	61.646,4	37.464,2	37.464,2 Interest Received	1.187.854,7	514.204,9
Administrative Expenses	254.772,8	102.214,6	102.214,6 Commissions Received	42.836,7	30.012,6
Legal Advice and Court Proceedings	852,0	208,5	208, 5 Profit From Foreign		
Interest Paid	1.038.433,6	670.862,7	670.862,7 Exchange Dealings	17.754,3	8.273,5
Commissions Paid	2.095,6	1.946,3	1.946,3 Profit From Securities		1
Depreciation	393,2	199,4	199,4 other income	691.300,2	332.862,8
Interest Differential Fund	ł	'			
Insurance of Turkish Lira and					
Foreign Currency in hand	50.000,0	40.000,0			
Provision for doubtful Debts	1	5.000,0			
Pension Fund	30.000,0	5.000,0	¥ <u>.</u>		
Other Expenses	21.315,3	12.045,2			
Profit	480.237,0	10.412,9			
	1.939.745.9	885,353,8		1,939,745,9	885.353,8

Source: May 1997 Bulletin, Central Bank of TRNC

Offshore Banking: Establishments as well as real persons and corporate bodies specified herebelow may apply to the Central Bank for the purpose of carrying on offshore banking operations in TRNC, in accordance with the provisions of this law:

a- Foreign banks

b-Branches / Subsidiaries of foreign banks

c-Foreign real persons and corporate bodies.

Charges payable on applications shall be fixed by the decision of the Council of Ministers. But this amount shall not exceed \$1,000. -(One Thousand American Dollars). Minimum Cash payed up capital required of offshore banks is \$500,000. - (Five Hundred Thousand American Dollars). Upon payment of the cash capital into a blocked account at the Central Bank the provisional licence is rendered absolute and the Ministry responsible for financial maters issues the business licence to the applicant.

The following banks are carry on business after being licensed under the offshore banking service law and duly registered:

East Mediterranean Trust Bank Offshore Ltd.

The European Business Bank Ltd.

The European Commerce Bank Ltd.

The Euro Textile Bank Ltd.

Cyprus United Trade and Investment Bank Ltd.

Atlasbank Offshore Ltd.

Imarbank Offshore Ltd.

Özbank Offshore Ltd.

Alyans Investment Bank Offshore Ltd.

Oki Bank Ltd.

Mediterrenean Union Bank Ltd.,

World Vakif Offshore Banking Ltd.

Optima Bank Ltd.

Northern Island bank Ltd.

Cyprus İslamic Bank Ltd.

Facto Bank Ltd.

First Merchant Bank Ltd.

Sugar Bank Offshore Ltd.

Toprak Bank Offshore Ltd.

Clevelent Offshore Bank Ltd.

Golden Union Offshore Bank Ltd.

Trade Deposit Offshore Bank Ltd.

Sovereign Gold Depositors Offshore Bank Ltd

Cyprus Trade Development Offshore Bank Ltd

Metropolitan Investment Offshore Bank Ltd

Maritima Offshore Bank Ltd

Yasarbank Foreign Offshore Ltd

IGSbank Offshore Ltd

Technical Export Import Offshore Bank Ltd

Bank Turquoise Offshore Ltd.

Adabank Offshore Ltd.

Oversees Bank Offshore Ltd.

Unibank Offshore Ltd.

Authorised Institutions: It means Institutions authorised to buy, keep and sell foreign currency in accordance with the money and foreign exchange law, such institutions are required to obtain a work licence from the Ministry responsible for financial matters. The names of the business of authorised institution carrying on business at present are given as:

Birinci Döviz Alım Satım Şti.Ltd. Firincioğulları Co.Ltd. Elmaslar Yatırım Sti,Ltd. Ertoğrul Akbel and Sons Ltd. Sun Döviz Bürosu Ltd. Nafa Döviz Alım satım Şti. Ltd. Forex Management Services Ltd. Er-Tem Yatırım Sti. Ltd. Batu Exchange Co. Ltd. Gesfi Sti. Ltd. Aktif Döviz Ltd. Rant Döviz Bürosu Ltd. Asardağ Exchange Ltd. Ömer Alganer Döviz Ltd. Denizaltı Döviz Ltd. Hakim Döviz Alım Satım Şti. Ltd. Chequepoint Ltd. M.Osman ve Oğlu Yatırım Şti. Ltd. Uluçay Exchange Ltd. Gala Exchange Bureau Ltd. Eşref Mevlütoğlu Ltd. Yedez Döviz Bürosu Ltd. Yazgın Döviz Ltd. Akfinansman Exchange Ltd. Tünal Döviz Bürosu Ltd. Gevik Ltd. Akın Gold Döviz ltd. Cakıcı Döviz Ltd. Nema Döviz Ltd. Orallar Ltd Altınör Döviz Bürosu Ltd.

3.2. The Work Procedure of INTERBANK

Central Bank of the TRNC was established money market, between the bank and called Interbank. The purpose of Interbank is, to encourage the banking reserve movements and to use of the sources of banking sector in profitable way.

So if any bank have excess money in short term, it can be finance the other which needs money in short-run. And the Central Bank would be the mediator between the banks; while satisfying the needs either sell or buy the money. Also they would take 0.5% commissions from the banks on the amount of money.

The working hours start at morning 09:00 till 11:30 and noon 14:00 till 15:00. The Minimum amount carring out in the transfers would be 100,000,000.-(Hundred Million Turkish Lira).

PART IV - Commercial Banking

Commercial Banking focus on Commercial Banks' assets as well as their bilities. The Commercial Banks depository institutions that is relatively unrestricted bits ability to make commercial loans and that is l;egally permitted to issue checking counts. They hold a variaty of assets, including cash assets, security loans, sales of the purchases of Federal Funds. There has been a general trend toward less bilding of cash and securities by Commercial Bank. They issue a vaiety of liabilities, beluding transactions, saving and time deposits, purchasing of RPs.

Commercial Bank.

Functions Of Commercial Bank

As we mentioned before, Commercial Banks are depository institutions, so we say that they are profit—seeking business enterpriceses. Their functions are: money to a real person or a company, and purchasing and holding interest securities.

Financial Structure of a Commercial Banks

Assets and Liabilites

There are 4 different categories of bank assets which they are reserves and tems, loans, securities and other assets.

Reserve deposits use for two reasons; To holding reserve tement is another way, besides vault cash that commercial banks may meet legal requirements. Also Central Bank use reserve department account to exchange in their lending and borrowing activities.

Items(Vault Cash), is currency theat Commercial Banks hold on location to the needs of their depositors for cash withdrawals from their accounts. Vault is not counted as part of the M1 measures of money, becouse it is not in lation in payment of goods and services.

<u>see this in big countries.</u> For example, banks in smaller towns find convinient accounts with a regional Central Bank in city.

Items, in the process of collection are checks or other types of cash drafts that deposited with a bank for credit, but they are subject to cancellation of credit if are not paid after the fact.

- Securities: It is printed document providing proof of ownership/creditorship. Security holdings of Commercial Banks held under government securities, which are bulls and bonds.
- <u>Loans:</u> They are the main sources of funds in Commercial Banks. There are towing categories as; Commercial loans are loans for the business firms in order to them to finance their investments. Consumer loans given to individuals for use in the standard consumer goods use in educational expenses and so on....

With loans Commercial Banks licence their operating expenses and pay the merest to the depositors.

<u>Other Assets:</u> They are the stocks, the equipment, land and account receivables.

is some of the liabilities are under customer control because of their actions. These types of liabilities are demand deposits (Checking deposits), awing deposits (Passbook Saving Account), Statement saving deposits (which they no maturity date) and short term time deposits which they have fixed maturity when the time comes bank should pay the interest to the customer.

Other types of the liabilities are long-term time deposits. This deposits which then three months.

When a bank sells securitis with the agreement to repurchase then at a later date to pay interest on the transactions, it effectively borrows funds for the lend of the Agreement for the buyer of the securities.

Capital: It is owners' share in the bank. It is the value of all bank assets less the value of all liabilities or the net worth of the banklinf firm.

22. Revenues and Expenses

The sources of revenues are coming from the interests, bank receivess from its interest and industrial lending activities. So we can summarize as revenues causes be equity to increase from operation of the bank. Besides for that, commissions, in the interest revenues are main sources of revenues.

The expenses causes a decrease in owner's equity or decrease in assets and in liabilities. The expenses are as follows:

Personnel Expenses	Commission Expenses	Lawsuit Expences
Administrative Expenses	Interest Expenses	
Petired Fund Expenses	Other Expenses	

The interest expense, which banks should pay to the depositors would be the amount of the expenses. After that, the administrative expenses commonly

Balance Sheet and The Income Statement

The purpose of a balance sheet is to show the financial position of a given entity at a specific date. Every bank prepares a balance sheet at the end of the It consists of a listing of the assets, the liabilities and the owner's equity of a that I explained in section 2.1. Please see *Table 4*

On the other hand, an income statement is a one-page financial statement, summarises the profitability of the bank entity over a specified period of time. Incomes are revenues and expenses (Section 2.2.). When we measure the net measure are measuring its economic performance- its success or Please see *Table 5*

FABLE 4

BALANCE SHEET OF X COMMERCIAL BANK LTD.

DEC 31,199X

(\$ Billion)

ASSETS	JE .	LIABILITIES & Owner's Equity	
Vault Cash	30,1	Transactions deposits	634,5
Reserve Deposits	20,3	Savings Deposits	680,8
Coorespondent balances	25,2	Time Deposits	978,3
Cash Items in Process of Collection	70	Total Deposits	2.293,6
Other cash assets	23,7		
Total Cash Assets	169,3	Borrowings	380
Government Securities	508,3		
Other Securities	140,9	Other Liabilities	165,6
Total Securities	649,2		
Commercial Loans	454,9		
Real estate Loans	810,8	Equity Capital*	250
Consumer Loans	398,5		
Other Loans	206		
Total Loans	1.870,20		
Other Assets	400,5		
Total Assets	3.089,20	Total Liabilities nad Net Worth	3.089,20

Source: Modern Money and Banking, 3rd Edition

INCOME STATEMENT OF X BANK	(Million TL)
Revenues	
Commissions Revenues	24.800
Exchange Dealing	8.500
Profit From Securities	564
Interest Revenues	554.962
Total Revenues	588.826
Expenses	
Interest Expenses	450.000
Salaries Expenses	32.569
Administrative Expenses	4.564
Advertising Expenses	4.675
Tax Expenses	3.879
Total Expenses	495.687
Net Profit:	93.139

Source: Modern Money and Banking, 3rd Edition

MART III - Money Administration

EL Repo Implementation

It allows a bank to sell Treasury or federal agency securities to its customers then to repurchase them at a higher price that includes accumulated interest. An enight REPO permits the bank to sell securities to its customers coupled with an element to repurchase them at a higher price the following day. So repurchase them at a contracts to sell securities back at a given date. Banks generally are buyers that agree to resell securities in these transactions, because the contracts of the seller of the securities to repurchase them at the original face value plus buying a Repurchase Agreement, a Commercial Bank makes an interestanting loan. But REPOs are not reported as loans because they have very short which range from days to week and week to one month.

If there is lack of money in the market, then the REPOs started to make by memight because of high interest rates. The reverse of this, if there are excess money market, then the REPO interest rates decrease to the half of the interest of one month time deposits. That's why the interest rates of REPOs, accepted as the measurement of money in excess or lack and, time and amount in the market.

REPOs made by a specific time period, but if one party has a right to finish the reement, then we can called this Open Repurchase Agreement. Besides, if epurchase Agreements continue till one party going to finish that agreement at a me, then this is called as continuous contract.

The times of the Repurchase Agreements are at 10:00 till 12:30 and 13:00 till 17:00 p.m. And the formula of the Repurchase Agreement calculated as:

REPO = Amount of selling
$$(1 + \underline{\text{Maturity date * Interest rate}})$$
365

For example, if depositor wants to make an agreement by the amount of hundred million Turkish Liras with the 30 days at 60% rate of interest. According to the Repurchase Agreement the total amount he gets;

REPO =
$$100,000,000 (1 + 30 * 0.60) = 104,931,500.$$
 -TL

3.2. Exchange Rates Implementations

The foreign exchange market is the international market in which one national currency can be exchanged for another. The price at which the two-currency exchange is called the exchange rate.

National authorities allow exchange rates to fluctuate in accordance with market conditions but nevertheless intervene from time to time in order to exert influence on the rate at which exchange rate adjustments take place, but not in order to neutralise them.

As we know, TRNC uses the Turkish Lira which it is the currency of Republic of Turkey. So every fluctuation in the economy of Turkey effects the economy of TRNC and accordingly the exchange rates and interest rates. If Turkish Lira devaluated or revaluate in Turkey, it happens in the same time and the same direction in TRNC with the decision of Central Bank.

In Commercial Banks in TRNC exchange rates commonly determined according to the Republic of Turkey's exchange rates and free market. The exchange rates floating between ± 100 and ± 500 TL according to the position of Commercial Bank in the money market. Also the Clearing System effects the exchange rate in TRNC. If banks would need money in the Central Bank because of the Clearing, then Commercial Banks would decrease the exchange rates in order to keep the TL in their hand. Otherwise, reverse of this if they would have excess money because of Clearing, then they would increase the exchange rates to sell the TL.

PART IV - Economic Performance of TRNC

Growth of Output and Resource Use

GNP, which at constant 1997 prices amounted to 7,268.3 Million TL in 1994 rose to 7,457.8 Million TL in 1995 and accordingly to the estimates will fall to 7,373.5 Million TL in 1996. So at constant price there is a fall of 1.1% in 1996. See Table 6. Comparative available resources and gross expenditure of the economy for the years 1994 and 1995 have shown at Table 7.

• Employment

Between the years 1993-1996 agriculture occupies the first place with an approximate share of 23%, Public Services the second place with as approximate share of 22%, Construction at the third place with 13%, the rest are Industry with 11% and Trade with 10% of approximate share. Please See *Table 8*

Monetary Developments

Economic Co-operation protocol signed between TRNC and Republic of Turkey and implemented at large till today. According to that,

-The Legislation regarding banking, Money and Foreign Exchange and Foreign Capital will be re-regulated,

-The government of Turkey will provide the necessary financial support and technical assistance to enable to TRNC to secure economic stability and to effect structural changes.

-Mutual obligations will be tied to a timetable.

Also necessary studies will be carried out including amendment of legislation and reciprocal measures taken with a view to overcoming the liquidity problem arising between the Republic of Turkey and TRNC within the framework of the monetary union.

DISTRIBUTION OF GROSS NATIONAL PRODUCT AND SECTORAL GROTH RATES

SECTOR	1994	1995	1996*	1994-1995	1995_1996*	1994	1995	1996*
1. Agriculture								
a)Farming	781,1	799,8	859,1	2,4	7,4	10,9	10,9	11,8
b)Forestry	728,2	672,7	677,8	9'2-	0,8	10,2	9,2	6,3
c)Fishing	£,0	81,5	135,5	785,9	66,3	0,1	4	0.
	43,7	45,6	45,8	4,3	0,4	9,0	9,0	9,0
2. Industry	952,8	1001,6	993,5	5,1	8'0-	13,3	13,6	13,6
a)Mining & Quarying	26,2	24,5	24,3	6,5	8,0-	0,3	0,3	0,3
b)Manufacturing	6'262	837,2	827,9	4,9		11.2	11.4	11.4
c)Electricity & Water	128,7	139,9	141,3	8,7		0	1,9	1,9
3. Construction	646,7	507,5	502,8	-21,5	6,0	9,1	6'9	6,9
4. Trade	1258,5	1392,6	1261,5	10,7	4,6-	17,6	18,9	17,3
a) Wholesale& Retail	1023,5	1149	1025,6	12.3	-10,7	14,3	15,6	14.1
b) Hotels & Restaurants	235	243,6	235,9	3,7	-3,2	3,3	3,3	3,2
		(
5. Transport & Communications	79/	812,4	824,3	9,9	3,1	10,7	-	113
6. Financial Institutions	361,6	409,5	420,1	13,2	2,6	5,1	5,6	5,8
7. Ownership of Dwelling	402,8	410,6	418,4	1,9	1,9	5,6	5,6	5,8
8. Professions & Other Services	274.8	280.6	277	0.1	7	ď	œ	α «
9 Public Services	1346.2	13168	13190	, c) C	0 0	0,0	70,0
	1 0 0	0 0 0	7007	7,7	7,0	0,0	0,1	- 0
10.Customs Duty	35/,5	428,6	405,1	19,9	-5,2	5	5,8	5,6
GDP(at market price)	7144	7360	7282	8	-1,1	100	100	100
Net Factor Income from abroad	124,3	8'.26	91,5	-21,3	-6,4	1,7	1,3	1,3
GNP(at market price)	72683	7457 8	7373 5	90	1 1	404 7	1013	101 2

*Provisional Estimate Source:State Planning Organization

AVAILABLE RESOURCES AND GROSS EXPENDITURE OF THE ECONOMY

TABLE 7

	1001			(Allillon IL)
	1994	1995	age of (Percentage to GNP
	Tean Constant 1997	Current Constant	Current Constant	Current Constant
				700
I. Gross Available Resources	16.707.212.6 7.323.4	35 751 592 2 7 579 2		
1.GNP(at market price)		J 1		100,7 101,6
2 Eoroign Doorsing	-		112,2 2,6	100.00 100.00
z.i oleigii kesouices	125.645,8 55,1	572.620,5 121,4		
II. Gross Investments	2.388.525,3 1.048,0	4.826.688.7 1 023 2		י י
1. Fixed Capital Formation	2.215.173.7 971.0	ì		
a)Public				3,3
				4.7
a) livate		3.094.401,8 656,0		α α α
2. Change in Stocks	173.351,6 76,0	579.670.0 122.9		0,0
a)Public	32.928.5 14.4			
b)Private	140 423 1 61 4	756 869 F	2/2,9 80,6	0,2 0,3
III. Gross Expenditure	C	(0,8
		30.324.303,5 6.556,0		86.3 87.9
a) Fublic	3.944.913,8 1.729,2	8.078.733,9 1.712,7		23.8
b)Private	10.373.773,5 4.547,2		120.2	
IV. Gross Domestic Savings	2 262 879 5 991 9			62,5 64,8
		4.234.008,2 901,8	88,0 -9,1	13,7 12.1

Source: Bulletin of Central Bank, 1997

SECTORAL EMPLOYMENT AND POPULATION

	1993 Number	Percentages	1994 Number P	1994 Number Percentages		1995 Number Percentages		1996 Number Percentages
1. Agriculture	18,100 0	24.0	47 7000					e de la composition della composition della comp
2.Industry a)Mining & Quarring b)Manufacturing c)Electricity & Water 3.Construction 4. Trade-Tourism a)Wholesale&Retail Trade b)Hotel & Restaurants 5. Transport&Communication 6. Financial Institutions 7. Professions and other Services 8. Public Services(including State Economic Enterprises and Municipalities)	8.198,0 976,0 5.991,0 1.231,0 7.889,0 7.889,0 6.144,0 6.144,0 6.936,0 16.365,0		976,0 976,0 6.000,0 1.231,0 9.584,0 8.004,0 8.004,0 6.228,0 6.228,0 7.266,0 16.589,0	23.4 2,7,6 2,7,6 2,0,6 2,0,0 2,0,0 2,0,0 2,0,0 2,0,0	17.383,0 8.348,0 976,0 6.107,0 1.265,0 9.584,0 8.367,0 5.470,0 2.897,0 6.510,0 7.276,0 16.589,0	22,8 10,9 10,9 12,5 10,9 3,1 21,7	17.035,0 8.352,0 976,0 6.107,0 1.269,0 9.584,0 8.367,0 5.470,0 6.577,0 6.577,0 7.276,0 16.613,0	22,3 11,0 17,7 12,6 11,0 3,2 8,6 9,5 21,8
Total Economically Active Population	75.378,0	100,0	75.810,0	100,0	76.454,0	100,0	76.245,0	100,0
Unemployed Total Population	569,0		704,0		752,0		1.019,0	- Day I Killer

Source: State Planning Organization

Fiscal Developments

Cumulative Budget Deficit at the end of 1995 amounted to 6,094.6 billion TL while it was 3,897 billion TL in 1995 and it has been met by borrowing. *Please See Table 9*.

Trade

During 1981-1996 of the imports 40.2%—53.4% came from Turkey and 46.6%-59.8% from other countries. Of the exports 12%-60.1% went to Turkey and 39.9%-88% to the other countries. Turkey occupies the first place in our imports while in our exports the biggest share goes to U.K. till the end of the year 1995 and in 1996 to Turkey. *Please See Table 10*.

Balance of Payments

It is a record of all the transactions between the households, firms, and government of one country and the rest of the world. Any transaction that leads to a payment by a country's residents (or Government) is a deficit item. It includes imports of merchandise, use of foreign-owned transportation, interest and dividends paid to foreigners, purchase of foreign currency and foreign assets, finally deposits made in foreign depository institutions. Deficit-item transactions lead to an increase in demand for foreign currencies and an increase in supply of the domestic currency on the foreign exchange market.

Trade deficit is shown around 260 Million USD in 1994, 1995 and 1996 in TRNC. Generally speaking our exports have met 26.1% of our imports. *Please See Table 11*.

ANNUAL BUDGET DEFICITS

(A	Ail	lion	TI	١
- (1)	/111	IIOI	1 1 1	- 1

		(IVIIIIOTT LE)
	Budget Deficit	Percentage to GNP
Budget Deficit	156,20	8,6
Budget Deficit	163,10	5,8
Budget Deficit	364,80	9,6
Budget Deficit	364,00	6,9
Budget Deficit	701,40	8,2
Budget Deficit	1.571,60	8,9
Budget Deficit	2.024,80	8,3
Budget Deficit	2.856,80	8,3
Budget Deficit	3.722,70	7,9
Budget Deficit	6.789,80	9,2
Budget Deficit	12.504,80	9,9
Budget Deficit	22.585,40	11,6
Budget Deficit	21.117,90	0,3
Budget Deficit	19.386,50	4
Budget Deficit	24.201,30	2,7
Budget Deficit	83.535,00	5,4
Budget Deficit	255.513,60	11,2
Budget Deficit	341.678,90	8,5
Budget Deficit	518.431,30	7,4
Budget Deficit	879.891,60	5,4
Budget Deficit	3.897.049,60	11,1
Comulative Budget Deficit	6.094.611,10	
Budget Deficit for 11 Months	1.856.575,00	-
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		

State Planing Organization

FOREIGN TRADE BY MAIN ECONTRIES 1990- 1996

			1990				1991				1992				1993	
	Imports		Exports		Imports		Exports		Imports		Exports		Imports		Exports	
Countnes	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%	Value	%
1. Turkey																
2. Other Countries	153,5	40,2	7,9	12,1	143,0	47,5	7,3	13,9	178,7	48,1	0,1	16,7	150,9	41,5	12,5	22,9
a.U.K.	288,0	59,8	57,6	87,9	158,1	52,5	45,2	86,1	192,7	51,9	45,5	83,3	213,0	58,5	42,0	77,1
b. Other EEC Countries	67,1	17,6	44,0	67,2	45,7	15,2	35,4	67,4	45,5	12,2	36,3	66,5	65,4	18,0	26,7	49,0
	64,0	16,8	7,0	10,7	47,2	15,7	9,9	12,6	45,9	12,4	5,5	10,1	56,3	15,4	9,7	17,8
3.Middle East Islamic													-			
Countries	6,4	1,7	1,6	2,4	4,7	1,6	0,7	<u>(,</u>	2,3	9,0	1,5	2,7	3,2	0,0	2,2	4
4.Far East Countries	52,3	13,7	•	1	32,4	10,7	,	1	37,9	10,2	0,1	0,2	47,3	13	0,1	0,2
5.Other	38,2	10	5	2,6	28,1	9,3	2,5	4,8	61,1	16,5	2,1	3,8	40,8	11,2	3,3	6,1
Total	381,5	100	65,5	100	301,1	100	52,5	100	371,4	100	54,6	100	363,9	100	54,5	100

			1994				1995				1996	
	Imports		Exports		Imports		Exports		Imports		Exports	
Countries	Value	%										
1. Turkey												
2. Other Countries	129,3	45,1	10,4			53,2				53,4		60,1
a.U.K.	157,3	54,9										
b. Other EEC Countries	73,4	25,6	24,7	46,2	49,4	13,5	23,8	35,5	45,4	13,8	10,6	14,9
	31,0	10,8										
3.Middle East Islamic												
Countries	2,8	1	6,5	12,2		2,1	0,1	2,8	7,7	2,3	1,5	2,1
4.Far East Countries	25	8,7		1	33,5				29,9	9,1		i
5.Other	25,1	8,8	2,3	4,3		8,4	8,4	12,6	25,6	7,7	7,1	10
Total	286,6	100	53,4	100	266	100	19	100	330	100	71	100

BALANCE OF PAYMENTS

				Percentage	of Change
	1994	1995	1996*	1994-1995	1995-1996
1.Current Account					
A:Foreign Trade					
1.Exports	53,4	67,3	71	26	5,5
2.Imports	-286,6	-366,1	-330	,	-909
Trade Balance	-233,2	-298,8	-259	28,1	-13,3
Binvisibles					
1.Tourism(Net)	172,9	218,9	180,3	26,6	-17,6
2.Other Invisibles(Net)	56,1	67,6	68,2	20,5	0,9
Invisible Balance	229	286,5	248,5	25,1	-13,3
Current Account Balance	-4,2	-12,3	-10,5	192,9	-14,6
Capital Movement's					
1 Turkish Aid & Credit	22,1	28,4	36,1	28,5	27,1
2 Other Foreign Aid	1,8	2,4	2,5	33,3	4,2
Financing of Imports by waiver as against official					
allocation	136,1	151,6	135,4	11,4	-10,7
4 Other Short term Capital				11/10/2009	
Movements	-107,9	-105,9	-94,5	-1,9	-10,8
Net Capital Movements	52,1	76,5	79,5	46,8	3,9
Overall Balance	47,9	64,2	69	34	7,5
Reserves					
(-Increase + Reduction)	-47,1	-66,1	-69,9	40,3	5,7
Errors and Ommissions	-0,8	1,9	0,9	137,5	-52,6
Factor Income From Abroad	9,5	9,9	9,5	4,2	-6

*Provisional Estimate

4.1. Effects of Economic Fluctuations on Commercial Banks

As we discussed before TRNC uses the Turkish Lira which it is the currency of Turkey. And all the fluctuations on exchange rate effects in the same direction to the economy of TRNC. Besides, we have to mention that, there are economic embargoes imposed on the TRNC by all the foreign countries and institutions except Turkey.

As TRNC was still not recognised yet, any foreign person/company can open an account in Commercial Banks. Also any person/company can sent the money abroad freely.

In the planning of the Third Five-Year Development Plans, interest rates were risen and then leave free in May 1991 this is because of mobilised economic resources directed to the banking system and defended from the inflation. By this, deposits effected positively and increased rapidly. In the total deposits, the share of the time deposits was gone to rise.

In between the years of 1987-1991 period, the banking investments increase yearly approximately 84.1% and counted as 583,573.3 Million TL in 1991.

At the same time the foreign exchange deposits increased by 33.5%. This were because of decrease in the value of TL could not equalised the flexible interest rates and depositors directed to the foreign exchange.

In the same period of years, the deposits increase by 961.3% and by the consumer price index the increase in prices were 511.8%. At June 1992, Consumer Price Index reached to 798.41 and the deposits in TL index increased 1389.2.

CHAPTER III - FINDINGS AND ANALYSIS

PART I – Special Emphasis on Kıbrıs Altınbaş Bank Ltd. among Commercial Banks.

1.1. The Memorandum of Association and the Articles of Association

The name of the company is Kıbrıs Altınbaş Bank Ltd and the head office placed at Lefkoşa. Company shall exclusively carry out banking business and objects for which the company is established are as follows:

- a) Carrying out of banking business that is to say the acceptance of deposits, giving and receiving any credits any guarantees.
- b) While carrying out banking business:

i- To become the owner of movable and immovable property

ii- To carry out any transactions in connection with deposits, deposits in the "Investment Fund Account", discount, foreign exchange, lending, finance, credits, interest, security, guarantee...

iii- To open branches in and out of TRNC.

iv- To cooperate with other banks in and out of TRNC.

- c) To employ the necessary staff for carrying of banking business.
- d) To give notices to newspapers and to prepare and publish advertisements.

A liability of the shareholders of the company is limited. The share capital of the company is 25,000,000,000. -TL

The articles of association includes the rules about shares, calls on shares, alteration of capital, general meetings, voting by the shareholders, directors, accounts, increase in capital, audit, dividends and reserves, finally capitalisation of profits.

1.2. The Financial Structure

As we can see from the Balance Sheet of the Kıbrıs Altınbaş Bank Ltd., dated 31 Dec 1997, the liquid cash in Central Bank counted as 488,252 million TL. The loans, credits and the advances counted as 1,303,753 Million TL. Besides the deposits and other liabilities counted as 1,894,099 Million TL and the tax payable counted as 2,135 Million TL. (Please See Table 12 and Table 13)

TABLE 12

KIBRIS ALTINBAŞ BANK LTD. BALANCE SHEET AS AT 31 DECEMBER 1997

BALANCE SHEE! AS A! 31 DECEMBER 1997	JEMBER 1997		(Million TL)	
ASSETS	Vicen	LIABILITIES	RIS A	
Vault Cash and Reserve Deposits in Central Bank Cash Items in Process of Collection	488.252 107.434	Deposits and other liabilities Tax Payable	1.896.099 2.135	
Loans, Advances and Other Assets Companies shares	1.303.753	Subtotal	1.910.666	
Expenses of Structure Net Equipment	3.365	Equity Capital	50.000	
Interest Revenue and Expenses paid in Cash Stocks	2.555	Sudtotal	62.255	
Total Assets	1.972.921	Total Liabilities	1.972.921	

Source: Kibris Altınbaş Bank Ltd. Head Office

KIBRIS ALTI NBAŞ BANK LTD. PROFIT & LOSS ACCOUNT FOR THE YEAR ENDED 1997

	1997 Million TL	1996 Million TL
Commission and other Revenues Commission and other Expenses	637.790 563.904	313.883 283.196
Revenues	73.886 38.204 112.090	30.687 30.186 60.873
esconnel Expenses Expenses	58.447 41.032 6.271	30.624 19.797 4.216
	105.750	54.637
before tax	6.340	6.236
After Tax From Last Year	-2.135 4205	-2.148 4088 21
the hand the process of means of	4205	4109
arbutions	12 /201	
Cher Reserve The state of the	420 3785 4205	409 3700 4109

Head Office

1.3. International Activities

Kıbrıs Altınbaş Bank Ltd is the one of the Commercial Bank that helps importers and exporters to make international trade by the finance facilities of,

- -Letter of Credit
- -Letter of Guarantee
- -Export credits
- -Acceptance credits.

1.4. Money Creation

Kıbrıs Altınbaş Bank Ltd. as a one of the Commercial Bank create money with giving loans to the creditors.

When the goldsmiths were used gold as a medium of exchange, they were holding the deposits that enough for them to equalise the withdrawals and was give other gold to the creditors with a maturity date and with an interest rate. As the goldsmiths used gold at that times, today Commercial Banks use money in the same direction and start to make creation of credit or other named as multiple expansion of bank deposits. With a simple example, we can analyse the deposit expansion process:

Let's assume that DepositorA come to Kıbrıs Altınbaş Bank Ltd. and deposited \$10,000. -. Bank should keep 15% of the deposit amount in its reserve as \$1,500. - and the left \$8,500. - counted as possible loans and investments. Bank would give loan the amount of \$8,500. - to a creditor and that creditor would go and deposits to another bank. This process will continue. Each bank obtains smaller and smaller increases in deposits because 15% of each deposit must be held in reserve; therefore, each succeeding depository institution makes correspondingly smaller loans. (See Table Below)

Customer	Initial Deposit (\$)	Cash Ratio (15%)	Possible Loans
1	10,000	1,500	8,500
2	8,500	1,275	7,225
3	7,225	1,083.75	6,141
4	6,141	921.18	5,219
5	5,219	782.9	4,436
6	4,436	665.4	3,770
7	3,770	565.5	3,204
8	3,204	480.67	2,723
9	2,723	408.45	2,314
10	2,314	347.18	1,966
Totals	53,532	8,438.6	45,498

CHAPTER IV - CONCLUSION

4.1. Summary of The Findings

Thesis prepared in order to explore the effects of Commercial Banks in the Banking Sector and on these banks Kıbrıs Altınbaş Bank Ltd was chosen as an example. To understand how Commercial Banks effects Banking Sector, fist of all I explained the concept of money and the concept of banks. Then I explained the rules of establishment of banks and gave the regulations of Central Bank on Commercial Banks. After that, I gave a special emphasis on Commercial Banks and explained their functions, financial structures and how they are manageing their money. Furthermore, thesis tried to examine the economic fluctuations and their effects on banking sector. Finally, Kıbrıs Altınbaş Bank Ltd was chosen in between the Commercial Banks and gave the basis of establishment documents, examined their financial structure and besides for that, the creation of money explained in detail.

As a definition of money, there are several measures of money in today's economy. And this measurements going from narrow to abroad meaning the liquidity decreases. Banks are only the mediators in the money market, in order to use of money. Especially the Commercial Banks as its interest and exchange rates differ from economic fluctuations have much more importance in money market. As supply of money changes according to the Central Bank, Commercial Banks are arranging their interest rates, loans and implementations of exchange rates, but by the deposit expansion process, Commercial Banks are also flows the money into the market.

As TRNC uses the Turkish Lira that it is a currency of Republic of Turkey and as there are economic embargoes imposed on TRNC by all foreign countries except Turkey, every economic fluctuations in Turkey effects as a same direction to TRNC.

Kıbrıs Altınbaş Bank Ltd.is one of the Commercial Bank in banking sector. Everyday they use their time to develop by investments and by the supporting from firms of Altınbaş such as Altınbaş Petrol, Altınbaş Gıda and Altınbaş Yatırım Ltd.... In the light of this, they are trying to use money on the best efficient and effective way such as keeping foreign exchange or different uses of money at abroad.

As a summary, in the light of the bank taken as an example, Commercial Banks in TRNC are binding on the rules of Central Bank and Central Bank affected from Turkey's implementations on economy. So Commercial banks can be developed, but because of economic embargoes they could not reach the efficient place that they desired.

4.2. The Limitations of the Research

As the research emphasis on Commercial Banks, detailed documents on the functions and implementations were only found from the bank, which was chosen as an example. The documents were written in Turkish Language.

4.3. Recommendations for Future Research

In these kind of researches, it can be more emphasised on the fluctuations in the money market and their effects on the banking sector. By this, it can be clearer, the changes of interest rates exchange rates and the use of money in Commercial Banks.

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